

VOORBURG 2003

PRODUCER PRICE INDICES

SESSION 3: Quality Adjustment and Fitness for Use

THE DEVELOPMENT OF A UK CORPORATE SERVICES PRICE INDEX FOR BUSINESS RAIL FARES

Nick Palmer

UK OFFICE FOR NATIONAL STATISTICS

Outline of presentation

- 1. Introduction**
- 2. Construction of CSPI for business rail fares**
- 3. Quality adjustment considerations**

Introduction

- **Prices for passengers travelling on business**
 - **Part of overall CSPI project (business-to-business services for intermediate consumption)**
- **Same data source as for consumer price index**
- **Combination of survey and administrative data to construct CSPI**
- **Number of quality adjustment possibilities**

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CORPORATE SERVICES PRICE INDEX (CSPI) - BUSINESS RAIL FARES

Construction of the price index (1)

Strategic Rail Authority (SRA):

- Regulatory body**
- Data collection from all train operating companies, since 1995**
- Statistics on rail usage, performance, fares, rail freight etc.**

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CORPORATE SERVICES PRICE INDEX (CSPI) - BUSINESS RAIL FARES

Construction of the price index (2)

SRA's rail fares index:

- **Data from automated ticket sales system, representing over 90% of all transactions**
- **Price relatives for ticket type**
- **“Basket” of tickets/journeys fixed for one year at a time and index annually chain-linked**
- **Annual indices from 1995 onwards**

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Construction of the price index (3)

SRA's rail fares indices published:

- Annual figures, every January**
- By class of travel (first/standard)**
- and type of operator**

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Construction of the price index (4)

Use of SRA's rail fares indices:

- **Standard class: consumer price index**
- **Weighted combination of first and standard class indices for CSPI ?**
- **First class = inappropriate proxy for CSPI**

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Construction of the price index (5)

National Passenger Survey results (2001-02):

- Journeys by type of ticket, and
- purpose of journey
- 13% of all journeys were on business
 - (and 58% of first class journeys)

Construction of the price index (6)

NPS data combined with revenue data collected by SRA

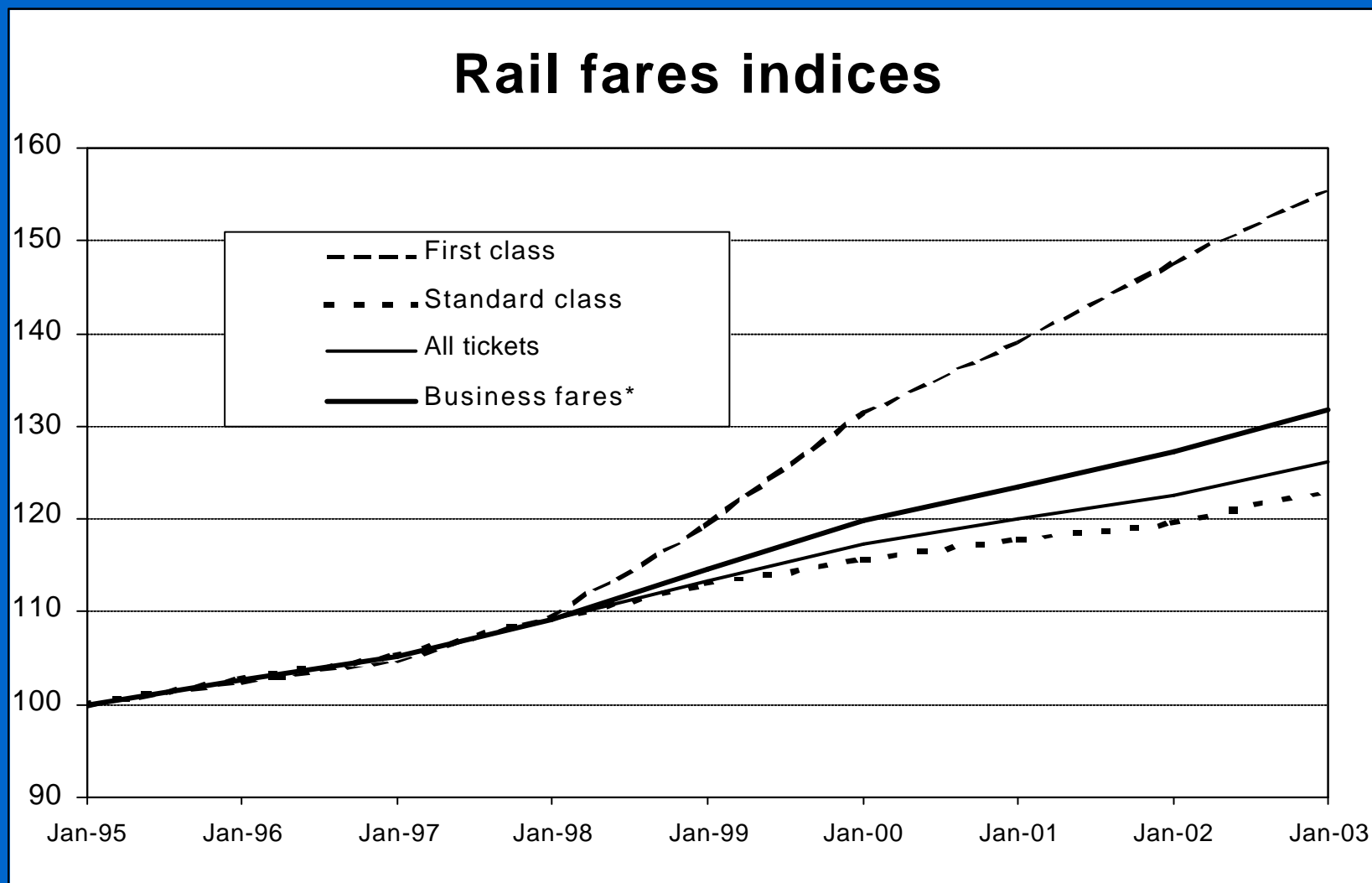
- **Revenue data available by ticket type (same types as for NPS results)**
- **Applied business travel proportions to revenue figures to estimate revenue from business travel in each class**

Construction of the price index (7)

Estimated weights for each class:

	% of journeys on business	Total revenue in 2000 (£m)	Estimated revenue from business travellers (£m)	As % of total
Total	13%	3,459.2	496.7	100.0%
1st class		266.5	135.2	27.2%
Standard		3,192.7	361.4	72.8%

Construction of the price index (8)



Comments on CSPI

- **Excellent coverage**
- **Business element estimated**
 - **No account of length of journeys**
- **Within year movements**

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Quality Adjustment (1)

Two main types ?

- Changes in the number and range of on-board facilities and services**
- Changes in performance/punctuality**

Changes in the ticket types available – already accounted for

Quality Adjustment (2)

Difficulties:

- **some aspects of quality not unknown at purchase**
- **differing consumer expectations ?**
- **Post-consumption assessment of quality needed ?**

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Quality Adjustment (3)

Possibilities:

- **Adjust for delays and cancellations by valuing time lost ?**
- **Combine train performance data with prices somehow**

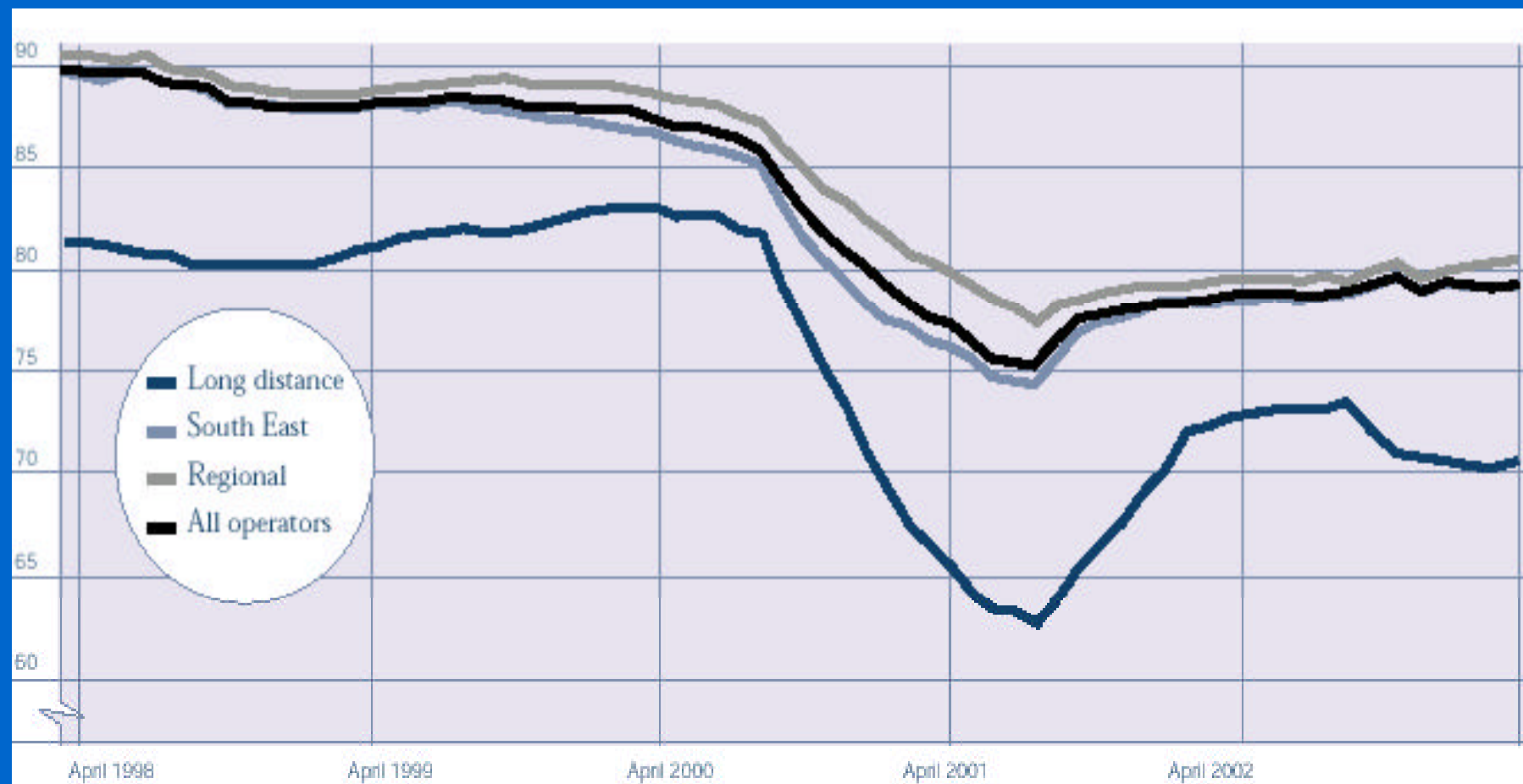
Quality Adjustment (4)

Potential data sources:

- **SRA's automated train monitoring system**
 - “Public performance measure”
- **National Passenger Survey:**
 - surveys passenger satisfaction

Quality Adjustment (5)

- SRA's public performance measure:



Quality Adjustment (6)

NPS: top 10 factors affecting passengers' satisfaction:

- 1. Punctuality/reliability**
- 2. Handling of delays**
- 3. Length of scheduled journey time**
- 4. How station staff deal with requests for help or information**
- 5. Ease of getting on and off the train**

Quality Adjustment (7)

Aspects of quality assessable at point of purchase?

- **journey time improvements**
- **entitlement to complimentary drinks:**
- **comfort improvements**
- **provision of extra facilities e.g lap-top docking points**

Satisfaction survey results = proxy for above effects ?

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Quality Adjustment (8)

Further considerations:

- **comparisons with goods and other services**
- **approach for consumer price index**
- **different treatment for business travellers ?**